

Management Trainee Job Description

Company: [Nyquist Data, Inc.](#)

If you're ambitious, don't mind the dirty work, want to learn from the former CEO of a public company and then drive changes and want to lead a mission-driven startup, then the Enterprise Management Training Program is for you. Whether you see yourself in sales, business development, customer service or operations, this program will prepare you to create your ideal career. As a Management Trainee, you can count on a defined career trajectory with a clear beginning and an open end — meaning you can take your training and shape your future. And with our promote-from-within philosophy, you will have plenty of opportunities to advance without ever having to change companies.

The opportunity is located in **Palo Alto, the center of Silicon Valley. This position offers flexible working hours and 100% remote, targeted annual compensation of \$31,200-51,200 per year.**

As you are considering a position with [Nyquist Data Inc.](#), we invite you to learn more about our business. Today – and every day – we are a life science AI startup and want to cut the clinical trials and FDA approval time by 50% more to accelerate innovation and save more patients.

Responsibilities:

We are now hiring for immediate openings in our Management Training program. As a MT, you'll start learning our business from day one. You will be entrusted to serve as both the face of NyquistData to customers and partners and the behind-the-scenes operational expert. In our structured program, you will master the knowledge and skills you need to eventually run your own function, cultivate new business and develop your team.

In our hands-on learning environment, you will do a lot of hands-on tasks. You will receive the guidance, mentoring directly from a former CEO of a public company on NASDAQ and a team of experts in life science and AI, and the support you need to be successful. We want go-getters, people who will roll up their sleeves to do whatever it takes to succeed.

You will do sales demos, write customer call reports, manage the CRM and create quotations and invoices.

You will also work with marketing to also get out into the community and establish the relationships essential to building your own business.

You will also follow up with key customers on a regular basis to gain feedback to fuel future product development and teach customers on new functions and features.

We'll teach you how to excel at sales, marketing, customer success, finance, and operations. And you'll learn what it means to always put our customers first. Ours is a culture of friendly competition, which is critical to growing our business — and your success.

Jobs:**Qualification**

- Must allocate 4 hours a day to work for the role.
- Must have prior experience in one of the fields: sales, marketing, customer success.
- Must be at least 18 years old.
- Must be authorized to work in the United States and not require work authorization sponsorship by our company for this position now or in the future.

Full time job offer is attainable if performance requirements are met.

Contact info@nyquistdata.com if interested.